



Annual General Meeting 2006

28 September 2006

This presentation may make forward looking statements regarding future events and the future financial performance of the Company. These references may be subject to risks and uncertainties that cannot be forecast and therefore must be treated in the appropriate way. Past performance cannot be relied upon as a guide to future performance.

Nick Irens

Chairman



Chris Stone

Chief Executive



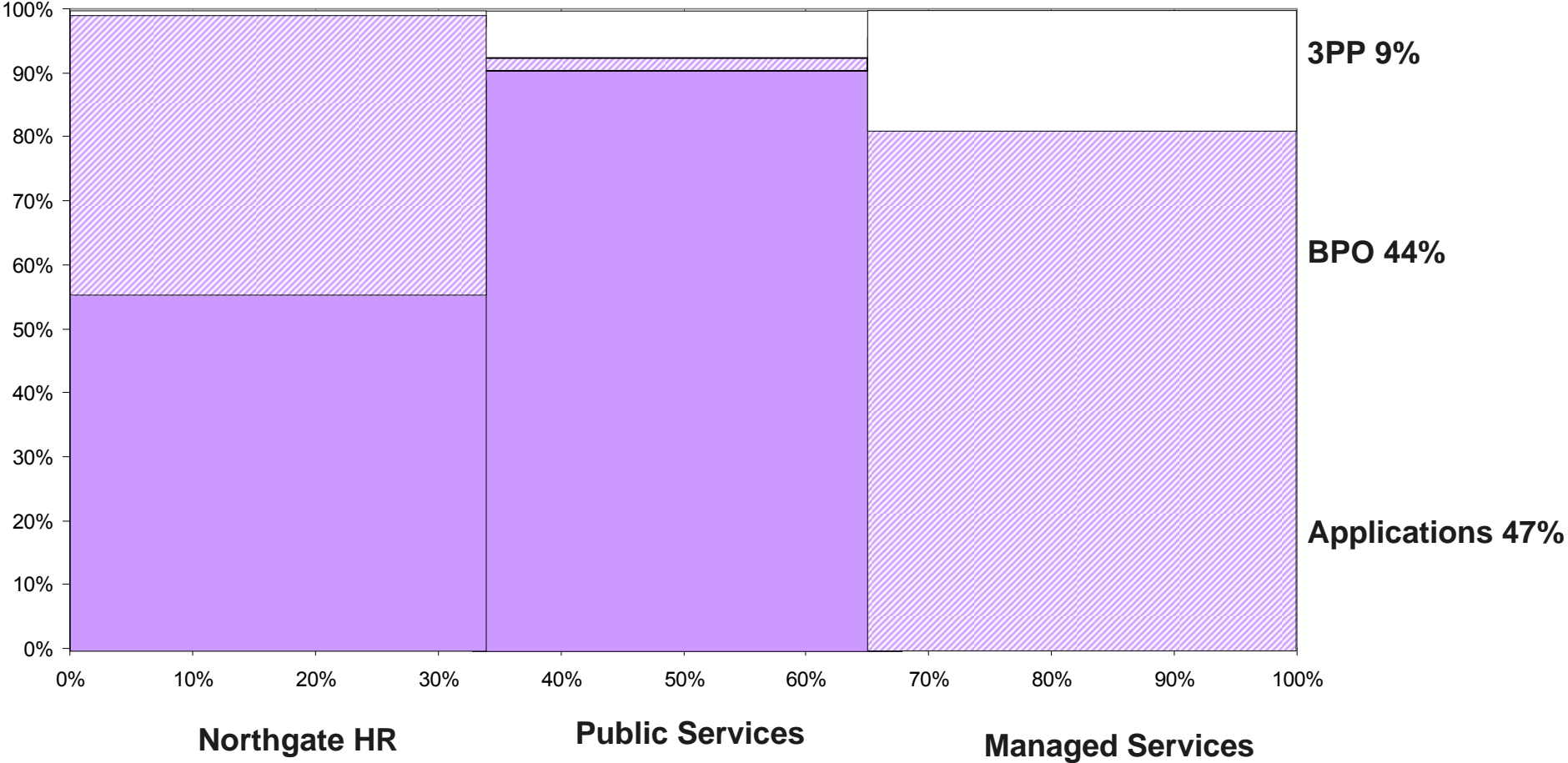
Key facts about Northgate

- We pay 1 in 3 of the UK's working population (approx 8 million)
- Our payroll outsourcing operation produces 773k fully managed payslips and 934k bureau payslips per month
- Northgate serves over 170 local authorities across the UK in the administration of more than £17 billion of revenues and benefits
- Our citizen-relationship management system; Front Office CRM, serves over 8 million citizens across the UK
- Northgate's enforcement systems process over 5.5 million penalty notices for speeding, congestion charging and disorder every year
- We support the management of 1.5 million (35%) local authority and housing association properties

Northgate revenue mix - today

3PP
BPO
Apps

Indicative revenue split latest



Note: Width of columns on x-axis shows relative size of business
 Height of bar on y-axis shows relative mix of business
 Sources: Northgate 05/06



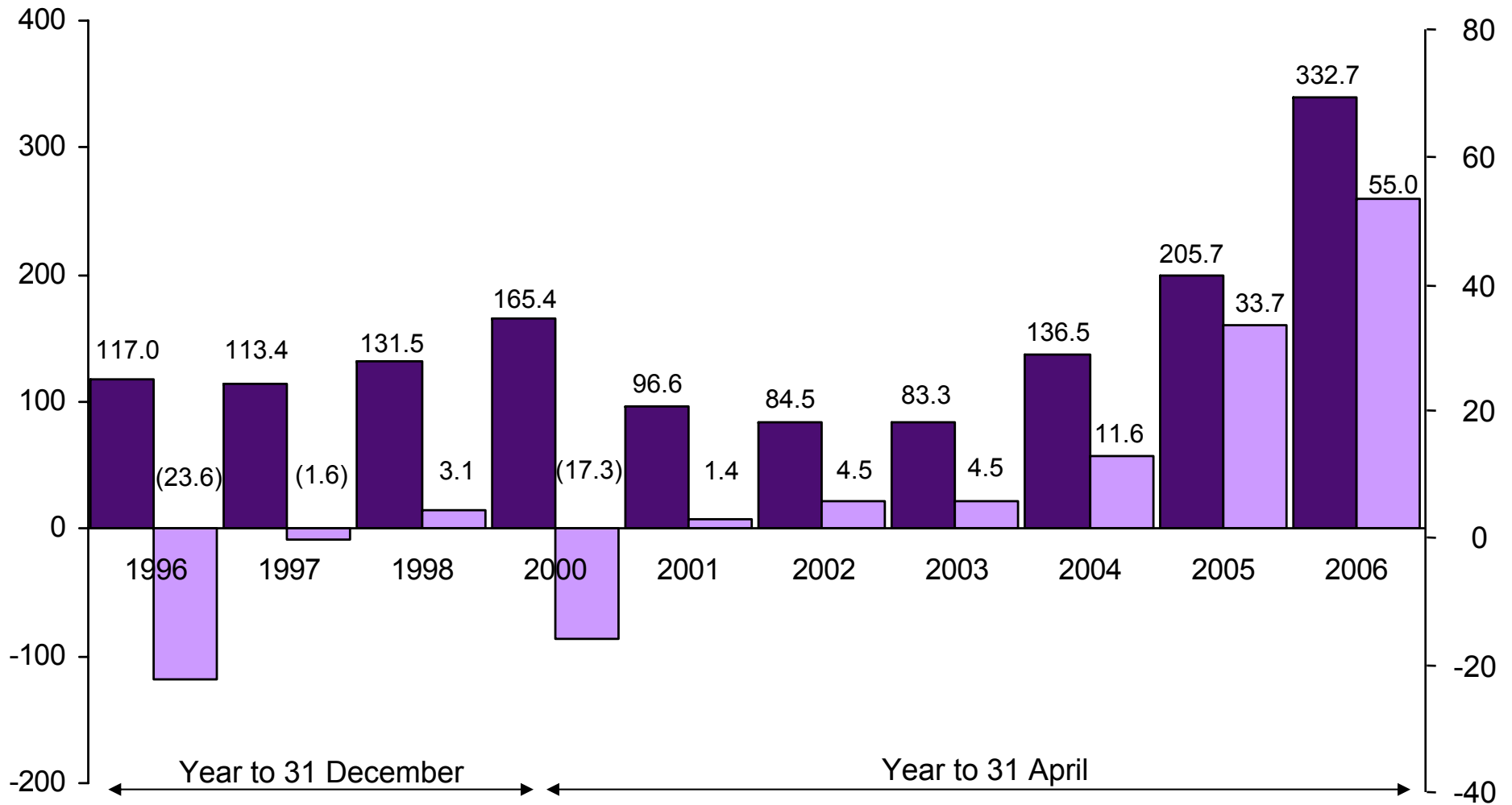
Northgate's market leading positions

	Public Services		Northgate HR (Inc Moorepay and Software Services)	Managed Services	
	Local Government	Public Safety & Criminal Justice	HR	Education	Utilities
Applications	1	1	1		
Outsourcing	4	6	2	2	5



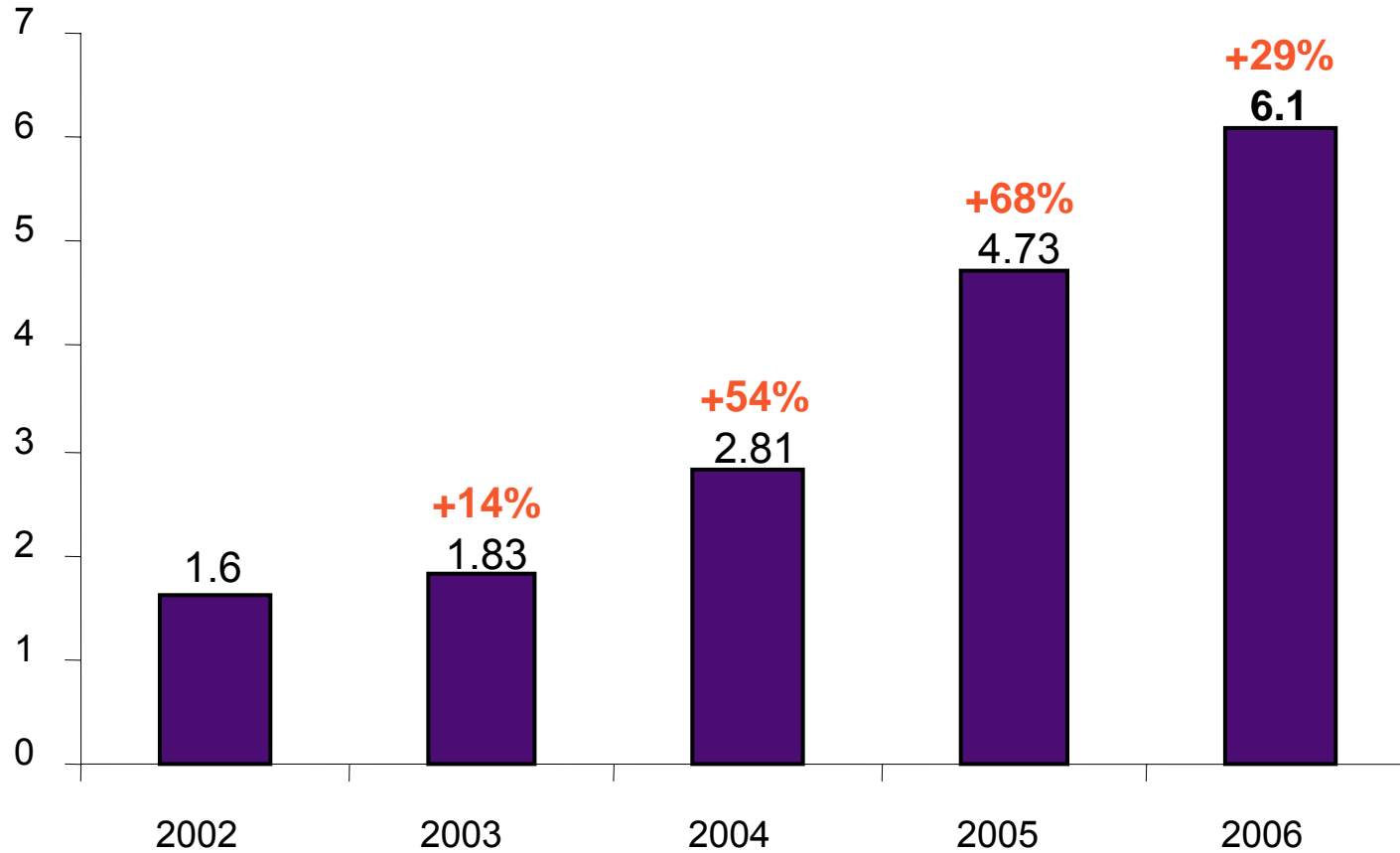
Revenue and operating profit since 1996

■ Turnover from continuing operations (£m)
 ■ Operating Profit before exceptionals (£m)



Earnings per ordinary share – last 5 years

Adjusted Basic
(Pence)



Northgate's strategy

- Build our business around IPR to create market leading positions
- Broaden our range of products and services using our technical skills to respond to client needs
- Supplement organic growth with appropriate acquisitions that complement our existing business and product portfolio
- Expand overseas judiciously where we can build leading businesses

Northgate's priorities

- Pursuing our current strategy and building on our strengths
 - ▶ Focus on areas where Northgate has/can achieve market leadership
 - ▶ Delivery of outstanding customer value through Northgate IPR
 - ▶ Organic growth through cross selling and system integration
 - ▶ Education market e.g. 'Building Schools for the Future' program (£2.1bn +)
- Exploring new opportunities in related areas
 - ▶ Growth and value generation from acquisitions
 - ▶ International market growth opportunities for HR
 - ▶ Opportunities for expansion for SME and corporate Managed Services

John Richardson

Company Secretary

Ordinary Resolution 1

- That the Company's Report and Accounts for the financial year ended 30 April 2006 and the directors' and auditor's reports thereon, as laid before the Company, be adopted (Resolution 1)

Ordinary Resolution 1

- That the Company's Report and Accounts for the financial year ended 30 April 2006 and the directors' and auditor's reports thereon, as laid before the Company, be adopted (Resolution 1)
- Proxy Votes
- 305,078,552 FOR (Including Discretionary Votes)
- 333,252 AGAINST
- 561,818 WITHHELD OR ABSTENTIONS

Ordinary Resolution 2

- To declare a final dividend of 0.6 pence per ordinary 10 pence share (Resolution 2)

Ordinary Resolution 2

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- Proxy Votes

- 305,958,099 FOR (Including Discretionary Votes)
- 1,575 AGAINST
- 13,948 WITHHELD OR ABSTENTIONS

Ordinary Resolution 3

- That the Directors' Remuneration Report for the financial year ended 30 April 2006 be approved (Resolution 3)

Ordinary Resolution 3

- That the Directors' Remuneration Report for the financial year ended 30 April 2006 be approved (Resolution 3)

- Proxy Votes

- 298,786,556 FOR (Including Discretionary Votes)
- 1,238,887 AGAINST
- 5,948,179 WITHHELD OR ABSTENTIONS

Ordinary Resolution 4

- To re-elect as a Director Sir Stephen Lander who retires by rotation and being eligible, offers himself for re-election (Resolution 4)

Ordinary Resolution 4

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- Proxy Votes

- 305,904,987 FOR (Including Discretionary Votes)
- 44,230 AGAINST
- 24,405 WITHHELD OR ABSTENTIONS

Ordinary Resolution 5

- To re-elect as a Director Mr Nicholas Starritt who retires by rotation and being eligible, offers himself for re-election (Resolution 5)

Ordinary Resolution 5

- To re-elect as a Director Mr Nicholas Starritt who retires by rotation and being eligible, offers himself for re-election (Resolution 5)

- Proxy Votes

- 305,848,530 FOR (Including Discretionary Votes)
- 36,781 AGAINST
- 88,311 WITHHELD OR ABSTENTIONS

Ordinary Resolution 6

- To re-elect as a Director Mr David Hodgson who retires by rotation and being eligible, offers himself for re-election (Resolution 6)

Ordinary Resolution 6

- To re-elect as a Director Mr David Hodgson who retires by rotation and being eligible, offers himself for re-election (Resolution 6)

- Proxy Votes

- 272,842,829 FOR (Including Discretionary Votes)
- 30,808,042 AGAINST
- 2,322,750 WITHHELD OR ABSTENTIONS

Ordinary Resolution 7

- To re-elect as a Director Mr Ron Mackintosh (Resolution 7)

Ordinary Resolution 7

- To re-elect as a Director Mr Ron Mackintosh (Resolution 7)
- Proxy Votes
- 305,902,610 FOR (Including Discretionary Votes)
- 41,818 AGAINST
- 29,194 WITHHELD OR ABSTENTIONS

Ordinary Resolution 8

- That KPMG Audit Plc be re-appointed as Auditors of the Company to hold office until the conclusion of the next general meeting at which accounts are laid before the Company (Resolution 8).

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- Proxy Votes

- 302,157,493 FOR (Including Discretionary Votes)
- 3,797,410 AGAINST
- 18,718 WITHHELD OR ABSTENTIONS

Ordinary Resolution 9

- That the directors be authorised to determine the Auditors' remuneration (Resolution 9)

Ordinary Resolution 9

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- Proxy Votes

- 305,381,972 FOR (Including Discretionary Votes)
- 563,700 AGAINST
- 27,950 WITHHELD OR ABSTENTIONS

Ordinary Resolution 10

- That the authority conferred on the directors by paragraph (B)(i) of Article 9 of the Company's Articles of Association be renewed for the period commencing on the date of this Resolution and ending on the date of the Annual General Meeting in 2007 or on 30 December 2007, whichever is earlier, and for such period the Section 80 Amount shall be £16,436,693 (Resolution 10).

Ordinary Resolution 10

- That the authority conferred on the directors by paragraph (B)(i) of Article 9 of the Company's Articles of Association be renewed for the period commencing on the date of this Resolution and ending on the date of the Annual General Meeting in 2007 or on 30 December 2007, whichever is earlier, and for such period the Section 80 Amount shall be £16,436,693 (Resolution 10).

- Proxy Votes

- 305,832,057 FOR (Including Discretionary Votes)
- 68,822 AGAINST
- 72,743 WITHHELD OR ABSTENTIONS

Special Resolution 11

- That, subject to the passing of Resolution Number 10, previously mentioned, the power conferred on the Directors by paragraph (B)(ii) of Article 9 of the Company's Articles of Association be renewed for the period referred to in such Resolution and for such period the Section 89 Amount shall be £2,678,165 (Resolution 11).

Special Resolution 11

- That, subject to the passing of Resolution Number 10, previously mentioned, the power conferred on the Directors by paragraph (B)(ii) of Article 9 of the Company's Articles of Association be renewed for the period referred to in such Resolution and for such period the Section 89 Amount shall be £2,678,165 (Resolution 11).

- Proxy Votes

- 305,828,105 FOR (Including Discretionary Votes)
- 69,776 AGAINST
- 75,741 WITHHELD OR ABSTENTIONS



AGM Presentation

28 September 2006