



2007 AGM

27 September 2007

This presentation may make forward looking statements regarding future events and the future financial performance of the Company. These references may be subject to risks and uncertainties that cannot be forecast and therefore must be treated in the appropriate way. Past performance cannot be relied upon as a guide to future performance.

Ron Mackintosh

Chairman

Chris Stone

Chief Executive

Northgate's strategy

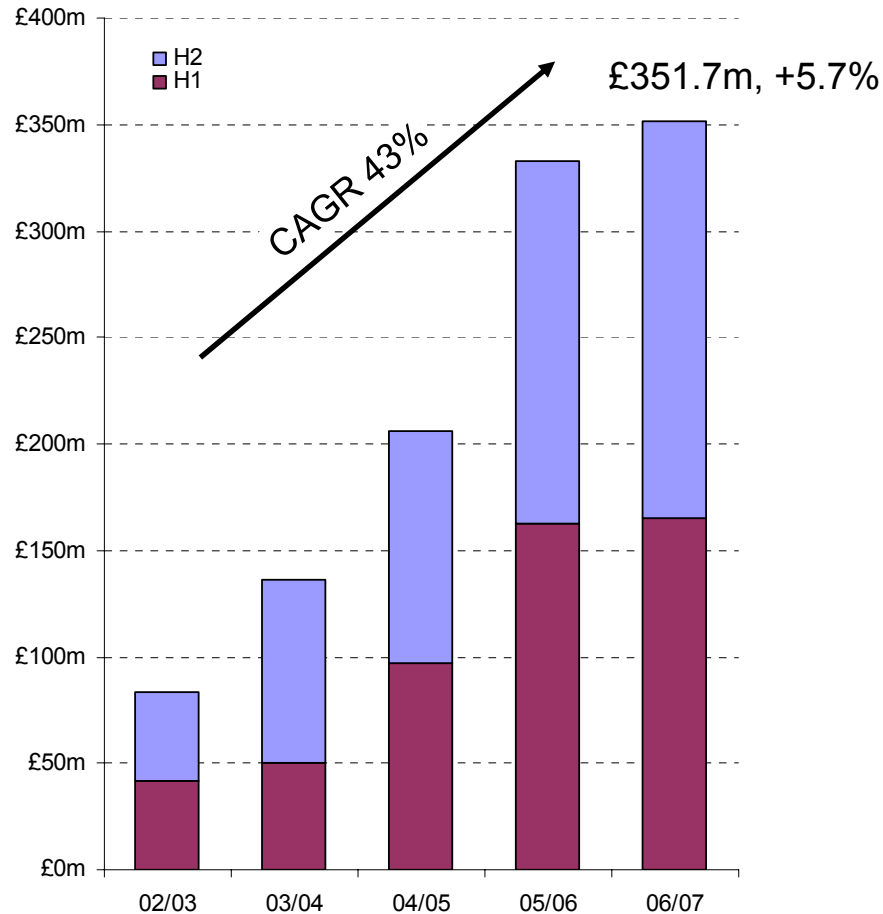
- Build our business around IPR to create market leading positions
- Broaden our range of products and services using our technical skills to respond to client needs
- Supplement organic growth with appropriate acquisitions that complement our existing business and product portfolio
- Expand overseas judiciously where we can build leading businesses

Highlights

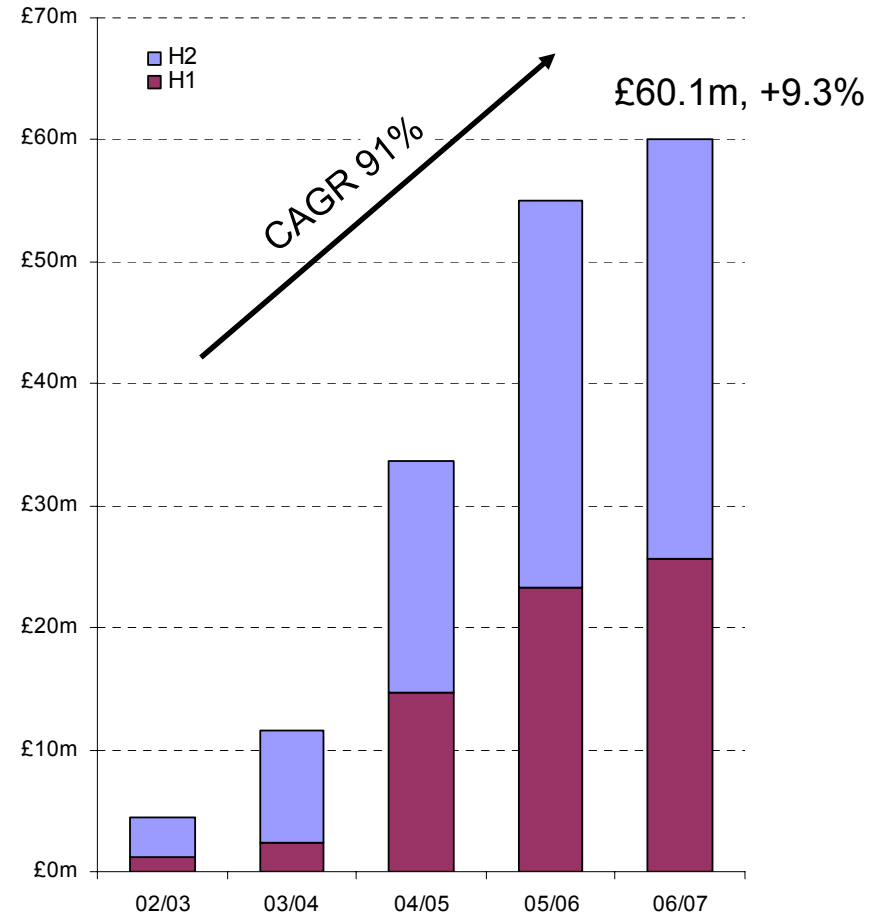
- Strong financial results
- Organic growth accelerating
- Excellent order book growth
- Ground-breaking year of strategic development
 - ▶ Continued success with bolt-on acquisitions
 - ▶ ARINSO acquisition delivers step change and further acceleration of growth

5 years of revenue and profit growth

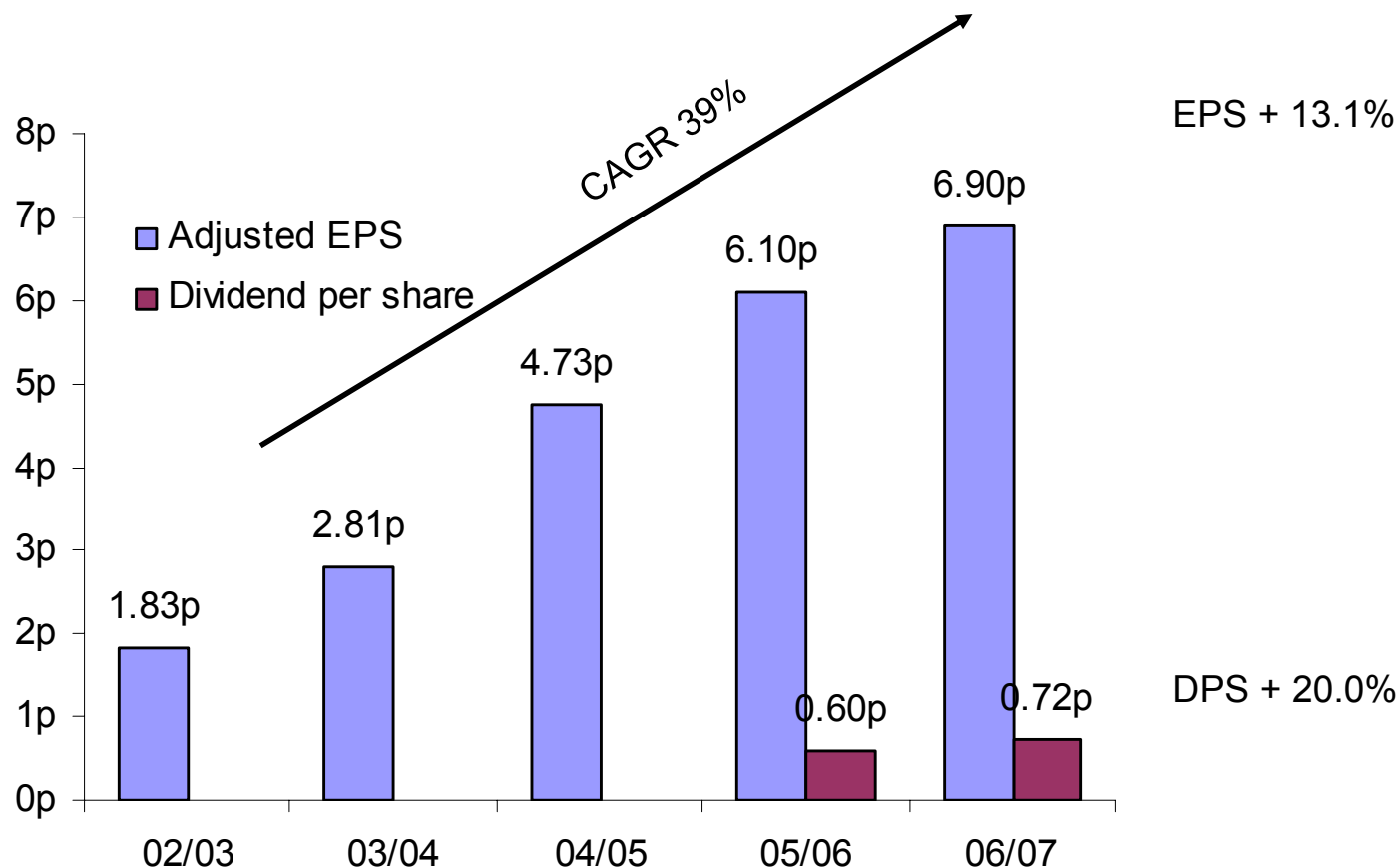
Revenue



EBITA



5 years of EPS* growth



* Adjusted basic EPS, excluding one-off gains/losses, amortisation of acquired intangibles, and stock option charges

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Financial highlights

£m	<u>06/07</u>	<u>05/06</u>	Growth
Revenue	351.7	332.7	5.7%
EBITDA	80.9	73.4	10.2%
EBITA	60.1	55.0	9.3%
Adjusted EPS	6.90p	6.10p	13.1%
Dividend per share	0.72p	0.60p	20.0%

Divisional performance

£m	06/07			05/06			Growth	
	Revenue	EBITA	Margin	Revenue	EBITA	Margin	Revenue	EBITA
Human Resources	126.1	35.3	28.0%	113.8	31.2	27.5%	10.8%	12.8%
Public Services	103.4	20.0	19.3%	102.1	19.5	19.1%	1.3%	2.4%
Managed Services excluding 3PP	104.1	9.2	8.8%	94.6	7.5	7.9%	10.1%	22.9%
Managed Services 3PP	18.0	0.9	4.7%	22.2	0.8	3.8%	-19.0%	1.3%
Group costs		(5.2)			(4.1)			26.2%
Total	351.7	60.1	17.1%	332.7	55.0	16.5%	5.7%	9.3%

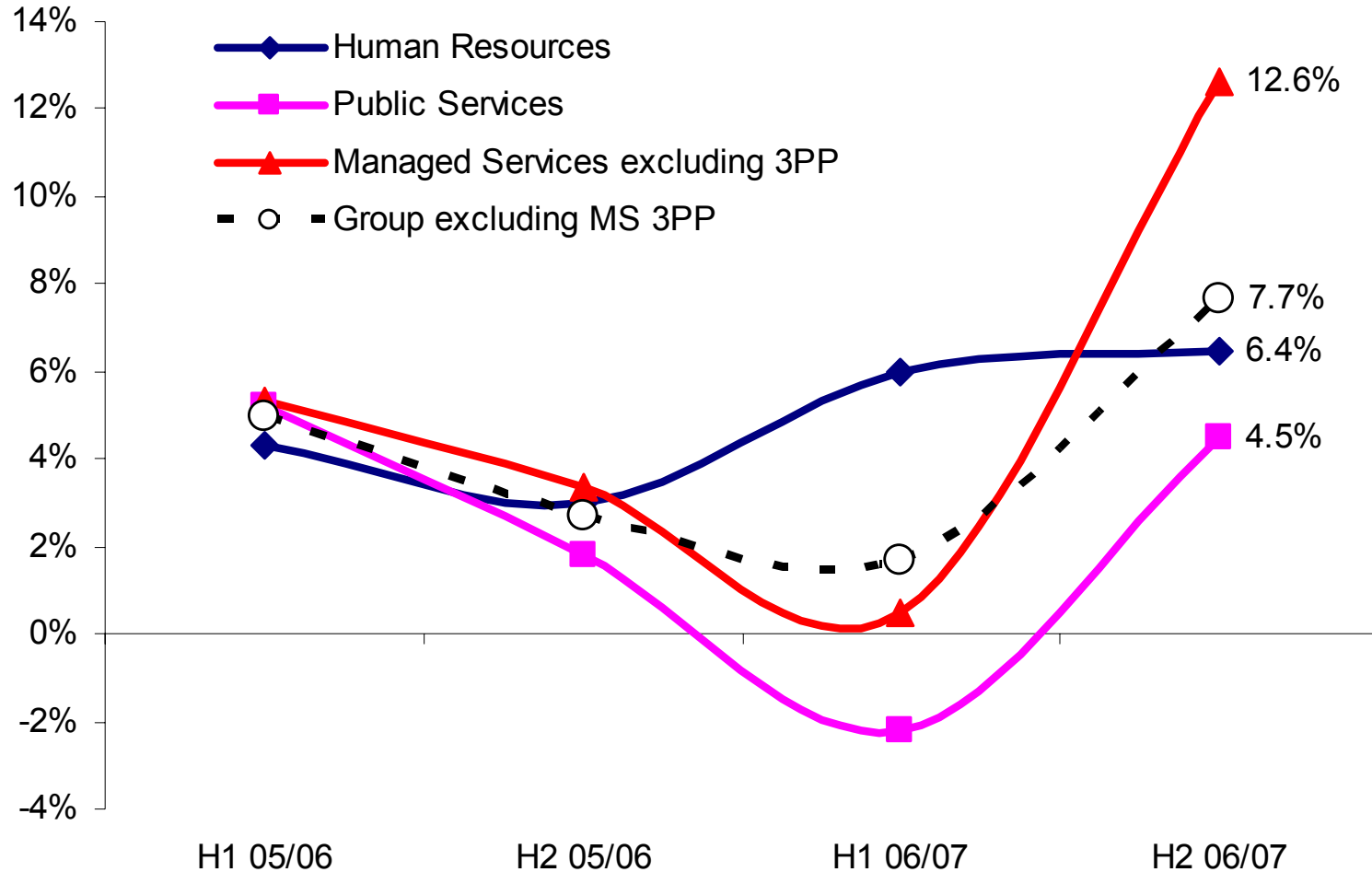
- All divisions have driven margin growth

Organic growth

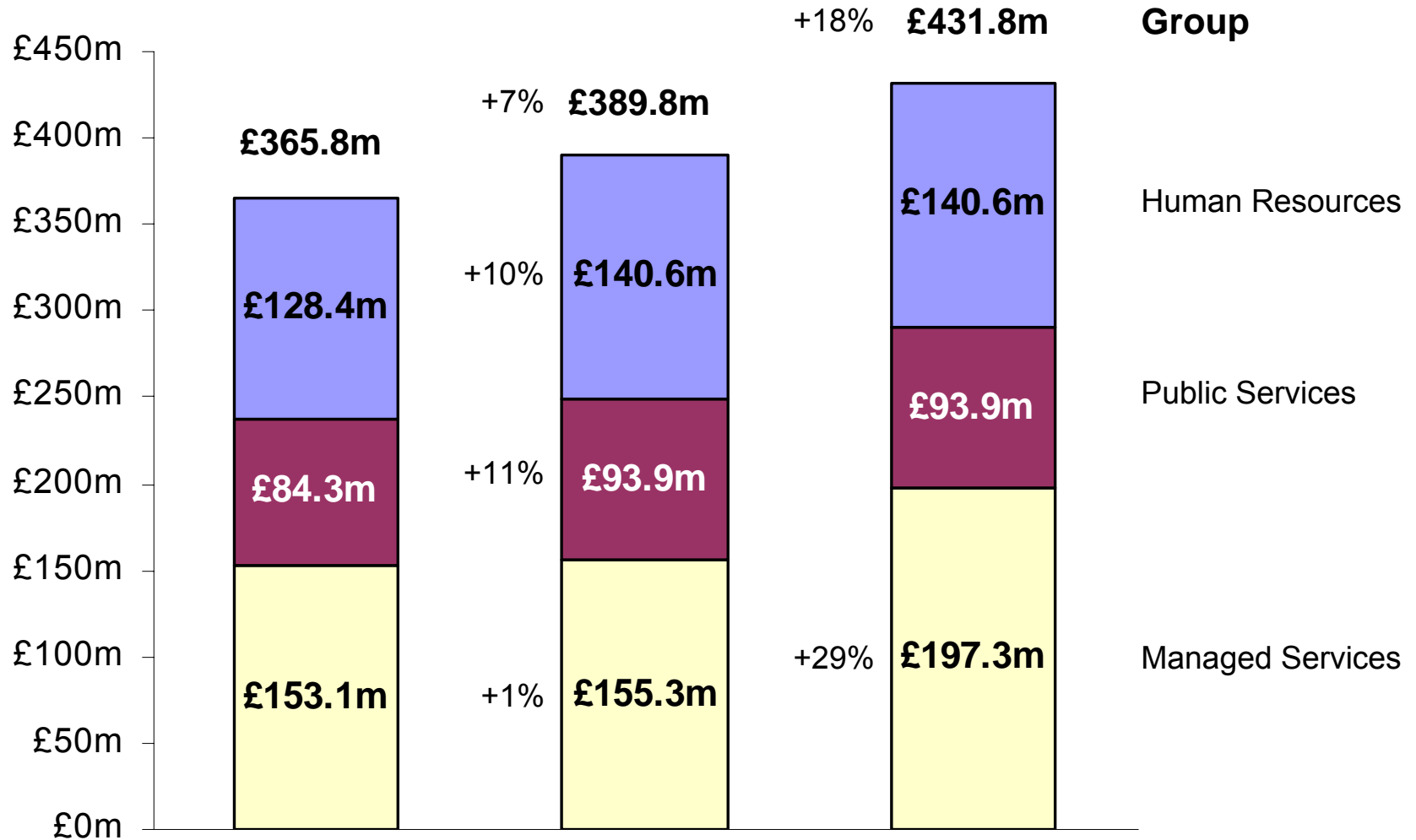
£m	06/07	05/06 Pro-forma	Growth
Human Resources	126.1	118.7	6.2%
Public Services	103.4	102.1	1.3%
Managed Services	104.1	97.6	6.7%
Managed Services 3PP	18.0	22.2	-19.0%
Total	<u>351.7</u>	<u>340.6</u>	<u>3.3%</u>
Group excl MS 3PP	333.6	318.3	4.8%

- All divisions have performed well organically for the year
- Growth has accelerated in H2 to 7.7% for the Group

Organic growth accelerating



Order book



Apr 07 including
Leicester BSF and
additional Lot 6



Year of strategic development

- Organisation recovered from Buncefield disruption
- UK organic growth approaching target levels
- Five bolt-on acquisitions completed, all earnings accretive
- ARINSO deal completed post year-end giving step change
 - ▶ World-wide footprint for organic growth
 - ▶ Access to higher growth international markets

Impact on Northgate

- Accelerates strategic development in one transaction
 - ▶ Provides international platform
 - ▶ Allows services to be widened to all parts of the HR market
 - ▶ Broadens skills and capabilities
 - ▶ Enhances off-shore capacity
 - ▶ Accelerates international growth of ResourceLink
 - ▶ Improves group's top line growth
 - ▶ Opportunity to improve ARINSO margin
- Earnings accretive in first full year of ownership
- Initial increase in gearing, planned to de-leverage swiftly
- £6m of funding costs and £4m of integration costs are expected to be written off in 2007/08

ARINSO's recent performance

€m	<u>FY 06</u>	Growth	<u>Q1 07</u>	<u>Q1 06</u>	Growth
Revenue	203.8	15.7%	56.7	47.3	20.0%
EBITDA	20.6	17.6%	6.1	4.9	24.4%
EBITA	17.4	18.5%	5.2	4.1	25.4%
EBITA margin %	8.5%		9.1%	8.7%	
Headcount	2,562	24.1%	2,635	2,173	21.3%

- Momentum strong, with new clients including;
 - ▶ Agilent Technologies
 - ▶ Philip Morris International
 - ▶ Finnair
 - ▶ Fiat
 - ▶ Alcatel

Source: ARINSO announcements on Euronext

Global fit ARINSO - Northgate



■ ARINSO Hub

■ ARINSO Countries/Offices

● Other countries where ARINSO has delivered SAP Payroll

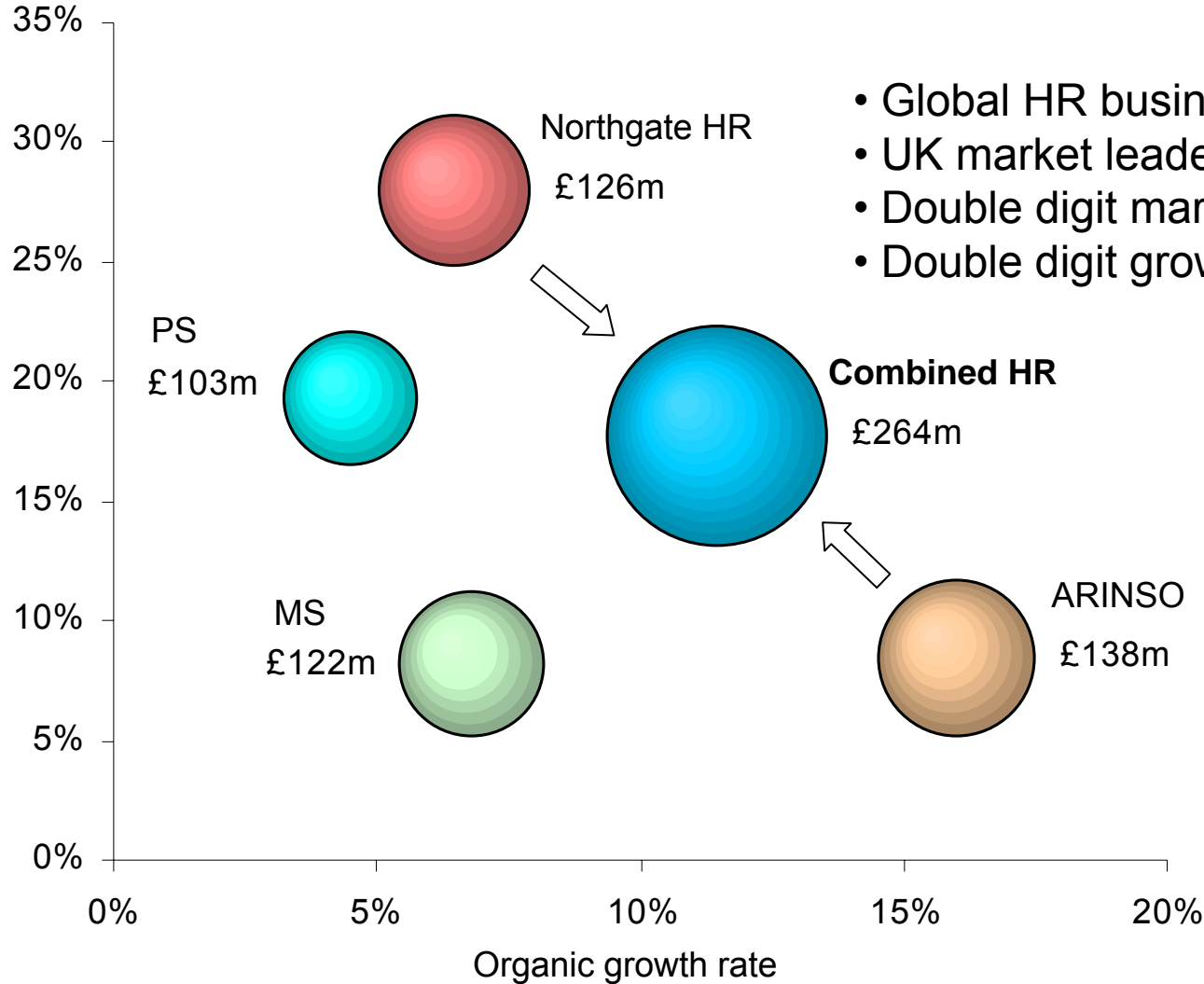
● Other countries where ARINSO has localized SAP Payroll

Client engagement

- Able to offer technology choice to businesses with global ERP strategies, and those with best of breed
 - ▶ Rest of business model is identical for Northgate and ARINSO
- Margin improvement opportunities
 - ▶ Cross-sell and up-sell ResourceLink
 - ▶ Outsource around existing technology
 - ▶ Leverage offshore opportunities
 - ▶ Migration to SAP service centres

The enlarged Northgate

EBITA margin



- Global HR business
- UK market leader
- Double digit margin
- Double digit growth rate

} Potential to increase

Figures used are;
06/07 Northgate
2006 ARINSO



2006/07 summary

- All businesses performed well
- Strong organic growth, accelerating in H2
- Excellent order book growth
- Organic performance complemented by M&A
- Huge opportunity to take forward HR business in high growth international markets

John Richardson

Company Secretary

Ordinary Resolution 1

- That the Company's Report and Accounts for the financial year ended 30 April 2007 and the directors' and auditor's reports thereon, as laid before the Company, be adopted (Resolution 1)

Ordinary Resolution 1

- That the Company's Report and Accounts for the financial year ended 30 April 2007 and the directors' and auditor's reports thereon, as laid before the Company, be adopted (Resolution 1)

- Proxy Votes

- 344,295,131 FOR (Including Discretionary Votes)
- 6,613 AGAINST
- 462,190 WITHHELD

Ordinary Resolution 2

- To declare a final dividend of 0.48 pence per ordinary 10 pence share (Resolution 2)

Ordinary Resolution 2

- To declare a final dividend of 0.48 pence per ordinary 10 pence share (Resolution 2)

- Proxy Votes

- 344,751,213 FOR (Including Discretionary Votes)
- 11,507 AGAINST
- 1,214 WITHHELD

Ordinary Resolution 3

- That the Directors' Remuneration Report for the financial year ended 30 April 2007 be approved (Resolution 3)

Ordinary Resolution 3

- That the Directors' Remuneration Report for the financial year ended 30 April 2007 be approved (Resolution 3)

- Proxy Votes

- 327,424,696 FOR (Including Discretionary Votes)
- 7,002,700 AGAINST
- 10,336,538 WITHHELD

Ordinary Resolution 4

- To re-elect as a Director Mr Chris Stone who retires by rotation and being eligible, offers himself for re-election (Resolution 4)

Ordinary Resolution 4

- To re-elect as a Director Mr Chris Stone who retires by rotation and being eligible, offers himself for re-election (Resolution 4)

- Proxy Votes

- 323,792,728 FOR (Including Discretionary Votes)
- 15,604,916 AGAINST
- 5,366,290 WITHHELD

Ordinary Resolution 5

- To re-elect as a Director Mr David Meaden who retires by rotation and being eligible, offers himself for re-election (Resolution 5)

Ordinary Resolution 5

- To re-elect as a Director Mr David Meaden who retires by rotation and being eligible, offers himself for re-election (Resolution 5)

- Proxy Votes

- 329,143,140 FOR (Including Discretionary Votes)
- 15,607,316 AGAINST
- 13,478 WITHHELD

Ordinary Resolution 6

- To re-elect as a Director Mr Malcolm Aldis who retires by rotation and being eligible, offers himself for re-election (Resolution 6)

Ordinary Resolution 6

- To re-elect as a Director Mr Malcolm Aldis who retires by rotation and being eligible, offers himself for re-election (Resolution 6)

- Proxy Votes

- 329,150,963 FOR (Including Discretionary Votes)
- 15,599,493 AGAINST
- 13,478 WITHHELD

Ordinary Resolution 7

- To elect as a Director Mr Andrew Robb (Resolution 7)

Ordinary Resolution 7

- To elect as a Director Mr Andrew Robb (Resolution 7)
- Proxy Votes
- 342,643,216 FOR (Including Discretionary Votes)
- 2,098,871 AGAINST
- 21,847 WITHHELD

Ordinary Resolution 8

- To elect as a Director Mr Jos Sluys (Resolution 8)

Ordinary Resolution 8

- To elect as a Director Mr Jos Sluys (Resolution 8)

- Proxy Votes
- 323,794,981 FOR (Including Discretionary Votes)
- 15,587,119 AGAINST
- 5,381,834 WITHHELD

Ordinary Resolution 9

- That KPMG Audit Plc be re-appointed as Auditors of the Company to hold office until the conclusion of the next general meeting at which accounts are laid before the Company (Resolution 9).

Ordinary Resolution 9

- That KPMG Audit Plc be re-appointed as Auditors of the Company to hold office until the conclusion of the next general meeting at which accounts are laid before the Company (Resolution 9).

- Proxy Votes

- 340,185,309 FOR (Including Discretionary Votes)
- 4,549,878 AGAINST
- 28,747 WITHHELD

Ordinary Resolution 10

- That the directors be authorised to determine the Auditors' remuneration (Resolution 10)

Ordinary Resolution 10

- That the directors be authorised to determine the Auditors' remuneration (Resolution 10)

- Proxy Votes

- 344,048,157 FOR (Including Discretionary Votes)
- 668,781 AGAINST
- 46,996 WITHHELD

Ordinary Resolution 11

- That the Company be and is authorised to serve any notice or send or supply any other document or information to a member (or where applicable a nominee) by making the notice, document or information available on the Company's website or by using other electronic means (Resolution 11)

Ordinary Resolution 11

- That the Company be and is authorised to serve any notice or send or supply any other document or information to a member (or where applicable a nominee) by making the notice, document or information available on the Company's website or by using other electronic means (Resolution 11)

- Proxy Votes

- 344,446,563 FOR (Including Discretionary Votes)
- 190,014 AGAINST
- 124,957 WITHHELD

Special Resolution 12

- That the authority conferred on the directors by paragraph (B)(i) of Article 9 of the Company's Articles of Association be renewed for the period commencing on the date of this Resolution and ending on the date of the Annual General Meeting in 2008 or on 30 December 2008, whichever is earlier, and for such period the Section 80 Amount shall be £11,773,653 (Resolution 12).

Special Resolution 12

- That the authority conferred on the directors by paragraph (B)(i) of Article 9 of the Company's Articles of Association be renewed for the period commencing on the date of this Resolution and ending on the date of the Annual General Meeting in 2008 or on 30 December 2008, whichever is earlier, and for such period the Section 80 Amount shall be £11,773,653 (Resolution 12).

- Proxy Votes

- 344,664,422 FOR (Including Discretionary Votes)
- 52,552 AGAINST
- 44,560 WITHHELD

Special Resolution 13

- That, subject to the passing of Resolution Number 12, previously mentioned, the power conferred on the Directors by paragraph (B)(ii) of Article 9 of the Company's Articles of Association be renewed for the period referred to in such Resolution and for such period the Section 89 Amount shall be £2,911,317 (Resolution 13).

Special Resolution 13

- That, subject to the passing of Resolution Number 12, previously mentioned, the power conferred on the Directors by paragraph (B)(ii) of Article 9 of the Company's Articles of Association be renewed for the period referred to in such Resolution and for such period the Section 89 Amount shall be £2,911,317 (Resolution 13).

- Proxy Votes

- 344,611,436 FOR (Including Discretionary Votes)
- 95,778 AGAINST
- 54,320 WITHHELD



AGM Presentation

27 September 2007